# 

# powered by GOOEE

# THE **SMART** LIGHTING PLATFORM



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# **BLUETOOTH COMMUNICATION**

# INTEGRATED SENSING

BEACON NETWORK

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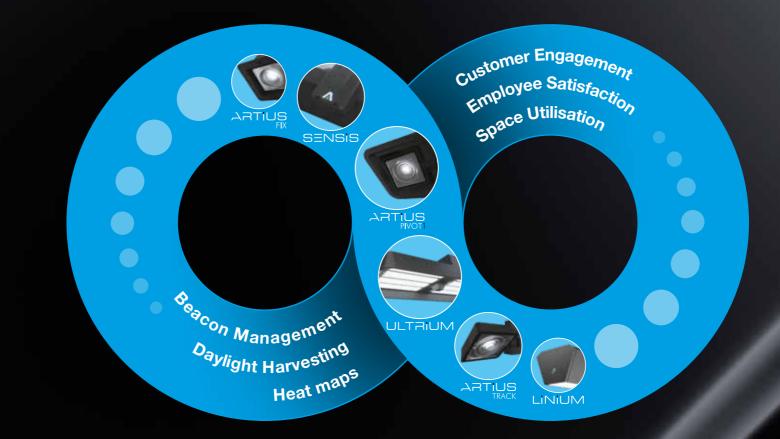
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VALUE BEYOND ILLUMINATION<sup>™</sup>

# **INFINITE** IoT PRODUCT & APPLICATION CAPABILITIES





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# TRANSFORMS ORGANISATIONS WITH THE 3 / 30 / 300 RULE.

### COST TO EMPLOYERS

# £33 billion

Lack of employee wellbeing costs UK employers £33 billion a year



### The 3 / 30 / 300 rule of thumb is based on a breakdown of cost per square foot in a commercial building.

An average organisation spends \$3 on utilities, \$30 on rent, and \$300 on staffing costs per square foot. Data from site can facilitate decision making to generate cost savings in all these areas, but more importantly help users see the scale of true savings across their facilities. Saving 50% of the utilities bill is a great achievement: \$1.3 per square foot. However if organisations could invest in improving the office spaces, reduce sickness and save 10% of the staffing costs that could be \$30 per square foot. Since staffing costs is 100 times that of utilities... it makes sense to approach the human factors first. Ref: The Jones Lang LaSalle Calculator

# \$3 utilities

\*\*PER SQ. FT. ENGAGE WITH POWER & PLANT -MAKE SAVINGS THROUGH:

- Daylight harvesting
- Predictive maintenance, replace luminaires before failure
- Occupancy sensing and control to reduce energy costs



# \*\*PER SQ. FT. ENGAGE WITH PLACE -MAKE SAVINGS THROUGH:

- Maximise meeting room and hot desk usage
- Use beacon technology for item location
- Utilise space: reuse or let underutilised space
- Reduce rental: improve space optimisation
- Build appropriately



## \*\*PER SQ. FT. ENGAGE WITH PEOPLE -MAKE SAVINGS THROUGH:

- Improve indoor environment
- Impact working conditions and therefore productivity
- Use site data to support your WELL certification



\*Source: The Stevenson / Farmer Review of Mental Health & Employers, Oct. 2017. \*\*Average Spend auroralighting

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# LINIUM

# **Ensuring Efficiency Targets are Exceeded**

- Up to 130lm/W
- Choice of optics in 2 beam angles to suit application:
- Bisymmetric for down-aisle
- Ambient for cross-aisle

### **Offering Maximum On-Site Flexibility**

- Retrofit communication and sensing hardware at any time
- Install emergency packs to any lighting module
- Add power feed anywhere along the line
- Exchange driver packs after installation
- Modules are 8 core and 3 circuit as standard
- Easy, simple circuit selection: dial on top of each module



# Reducing Installation Time

 Patented ClickLink<sup>™</sup> system: Join and separate modules (electrically & mechanically) without the use of tools



- Tool-free self-positioning suspension clip can be easily repositioned along the module
- One fix: Reduced installation times, only one delivery to site
- Adjust cable length at luminaire height





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# **Ensuring Efficiency Targets are Exceeded**

- Up to 130lm/W
- Choice of lumen levels up to 3,000lm

# **Tight Beam Control: Focus on the Important**

• Choice of optics to suit application:

Clean-Beam:	Super narrow (sub 10°) beam
	Wide beam
Retail Hotspot & Halo:	Narrow beam
	Medium beam

# Offering Maximum Flexibility for Lighting Design

• Available as track mount and two recessed options





ARTIUS



ARTIUS





# CASE STUDIES



# ABSA JOHANNESBURG, SOUTH AFRICA

The collaboration between ABSA, Design Partnership and Aurora resulted in a concept store that enabled users to visually access information relating to human engagement and environmental intelligence. Data gathered by sensors is channelled through the Gooee gateway and represented in required formats on the custom designed dashboard. This information allows for better understanding of customer movements as well as giving insights into space utilisation for improved space planning and design in future projects.



# SAFESTORE UNITED KINGDOM & FRANCE

Roll out upgrade to LED lighting. Whilst designing a lighting scheme to convert a large storage estate to LED lighting, Aurora delivered a bespoke luminaire to help enhance the Safestore brand and provide occupancy-based controls, saving up to 60% on energy. iO2 provided supply and fit services. Safestores' Mark Lishman said: "iO2 proved to be very flexible in their approach. To keep those stores fully lit all the time, and keep to the programme that we wanted... is a great challenge... Aurora proved very successful in meeting it!"

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# PLUSFRESC TARRAGONA, SPAIN

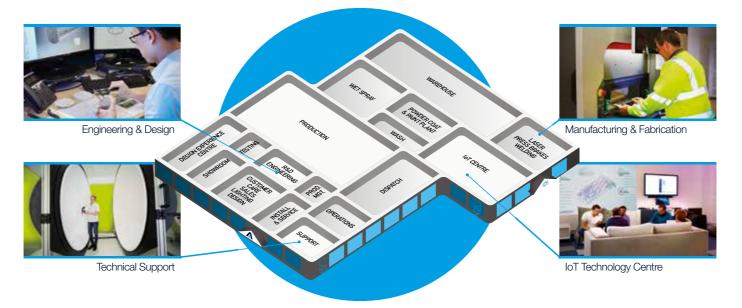
Creating counter impact with LED. Spanish supermarket Plusfresc have a long history of working with Aurora. The objective of the design was to highlight the fresh produce in store. Meat and fish counters were lit with colour temperatures chosen to accentuate their differences (very cool or very warm), whilst the vegetables nearer mid-store used comfortable 3000K warm light. The scheme featured bespoke spotlights from the Eddi<sup>™</sup> and Trax<sup>™</sup> ranges, made in the UK.



# BMW GERMANY & UK

Enhancing the car purchasing experience. BMW is focusing on challenging and testing new experiences in which customers select, enjoy and purchase 'the ultimate driving machine'. With a customer's lighting design experience needs at its core, Aurora's projects and IoT division have worked with BMW to develop and test a customer centric retail lighting hardware platform and IoT experience, all powered by Gooee, to help BMW achieve its goals.

# DELIVERING EXCEPTIONAL CUSTOMER VALUE FROM THE HEART OF AURORA'S FUTURE



At the Aurora Projects headquarters, where manufacturing meets the IoT, lighting and technology merge to create value beyond illumination.

Following client consultations, our designers craft custom lighting schemes addressing special project considerations. Our products have been specifically developed to allow for personalisation. Powerful design, simulation and rapid 3D prototyping capabilities enable us to develop a brand new product to meet our customer's requirements.

Comprising more than 30 years in UK manufacturing expertise, our Swindon facility carries out research, product development, engineering, manufacturing and testing for retail and commercial projects.

It is also home to our new IoT Centre, where we have an expanding team of software and firmware specialists assisting in the development of our latest connected enterprise lighting platform, AXiO, powered by Gooee.

Through this UK facility we are able to provide built-to-order solutions, allowing huge flexibility in production and fast lead times.

To create the desired results for our client's business, our team carries out consultations, assessments, product adjustments, installations, focusing, and aftercare, delivering a truly personalised experience.

## DESIGN • MANUFACTURING • FABRICATION • R&D • PROTOTYPING

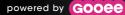


# VALUE BEYOND ILLUMINATION™

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### THE SMART LIGHTING PLATFORM



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